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## NEWGAS (PTY) LTD Company Profile

Established in July 2016 **NEWGAS (Pty) Ltd** is a unique LP Gas, compressed gas, and related products and services supplier. It provides customers with quality products and services, presented and delivered with integrity.

Current customers are operators in the hospitality, retail, manufacturing, commercial and residential property development sectors.

We have distribution agreements with the best partners in the South African market, to ensure the best service and uninterrupted supply of our range of products and services.

These include, but are not limited to:

- Liquid Petroleum Gas (LPG) WASAA approved distributor
  - o We only supply and fill our own cylinders, compliant with relevant standards
  - o We supply product to bulk, and "mini-bulk" (G&E partner) facilities
  - We enable the installation of LPG installations, from concept design to commissioning (Rock Tight partnership)
- Industrial Compressed gas (Air Products, through Syd's Gas partnership)
  - o Oxygen, Argon, Nitrogen, DA, Shielding gases, CO2, Refrigerants etc.
- Hospitality Compressed gases (Afrox, through IGD partnership)
  - o CO2, Nitrogen, Helium

The key role players at **NEWGAS (Pty) Ltd** are:

- Kevin Munro
  - Kevin has more than 35 years of experience in the gas industry, in senior management roles with large global corporates
  - o He is primarily responsible for marketing and sales and technical development
- Jan Labuschagne
  - o Jan also spent 15 years in the gas industry with a large corporate, mainly in a commercial role
  - o He is responsible for the admin and finances, and customer service is his passion

NEWGAS (Pty) Ltd is a member for the LP Gas Safety Association of Southern Africa

A brief overview of our Partners:



Wasaa is a Level 1 black-woman owned, controlled and managed company.

The owner, NOKWANELE QONDE was awarded the Best Businesswoman of the Year award in 2013 and her company the Best Women-Owned Business by Top Media.

Setting up its LPG plant in Kya-Sands in 2010 has allowed the company to invest significantly in the LPG business in the form of LPG tankers, logistic fleet, cylinders, storage tanks and gas cylinder filling facility for domestic, commercial and industrial markets.

**Wasaa** is a member of LPG Safety Association of South Africa (LPGSA) through which it has access to the industry safety training facilities, as well as the South African Petroleum Industry Association (SAPIA).

Wasaa's cylinders are certified and registered with both SABS and LPGSA.

## **Rock Tight**

Rock Tight Gas Solutions (PTY) LTD provides a Gas Installation consulting service.

The key role of the consultancy service is in the design and specification of compliant gas storage and pipeline facilities to meet the requirements of the relevant SANS Codes of Practice for Natural Gas (Egoli Gas) and Liquefied Petroleum Gas (LPG) installations within the requirements of local Fire and Emergency bylaws.

Through Rock Tight Gas Solutions, Newgas works closely with a number of qualified and registered Gas installers and maintains a business relationship with most of the gas equipment and appliance suppliers in the Industry.

Rock Tight is a member for the LP Gas Safety Association of Southern Africa





